

Santiago Achával, winemaker and founder of Matervini winery, first felt attracted to the wine world in 1988/89, when travelling with friends in Napa Valley. At the time, he was studying at Stanford University where got his MBA.



Santiago was born in Rochester, Minnesota, U.S.A. When he was six years old, his family moved to Córdoba, Argentina, where he lived until he went to the US to study.

Back in Argentina, he decided to use the knowledge and experienced acquired to start his own business project.

He started his career as a winemaker and founded the winery Achával- Ferrer together with Manuel Ferrer and Roberto Cipresso in 1988. In only a few years their winery became well known throughout the world.

Together with the Madsen family, in 2009 Santiago Achával started a new project in Paso Robles, California: The Farm Winery.

Achával, a pioneer in old-vine Malbec wines in Argentina, joined Cipresso again in 2008 to start the Matervini project.

Santiago also works on other wine related projects as a consultant, making his knowledge and experience available to others.